



IT Services Qualification Center and the eServices Capability Model

**Jane Siegel, Director
IT Services Qualification Center
Carnegie Mellon University
Pittsburgh, PA**

Presentation Overview

- Background
 - What is **IT^{sqc}** ?
 - eServices Capability Model **escm**
- Capability determination and Certification
 - Evaluations and Appraisals
 - Benefits
- Carnegie Mellon's role

What is the **IT^{sqc}**?

Information Technology Services Qualification Center is in Carnegie Mellon's School of Computer Science.

Mission: address the emerging need for capability models and qualification methods for organizations involved in the evolving Internet economy.

Capability models: developed to enable organizations to appraise and improve their practices to provide consistently high quality services in the Internet economy.

Three areas: (1) eServices Capability Model (**e^{scm}**), (2) eCommerce Capability Model, and (3) eSecurity.

IT^{sqc} and Carnegie Mellon

President

Provost

**Graduate School
of Industrial
Administration**

**School of
Computer
Science**

**Heinz School of
Public Policy
and
Management**

**Software
Engineering
Institute**

Center for Digital
Information and
Commerce

eCommerce Institute

**Institute for
Software
Research,
International
(ISRI)**

**IT Services
Qualification
Center**

CIO
Institute

SWIC

Capability Maturity
Modeling

Carnegie Mellon
Institute for
Survivable Systems



What is e^{scm} ?

Capability model for IT-enabled outsourcing services (IT-eos) that :

- Contains a set of practices for IT-eos providers that
 - address the entire outsourcing process
 - encourage IT-eos providers to innovate
- Provides a tool for clients to evaluate IT-eos providers consistently and comparably
- Provides risk mitigating information to clients about the capabilities of IT-eos providers
- Developed by multi-cultural team⁽¹⁾ with ISO, CMM and quality management backgrounds

(1)Team members are: Elaine Hyder, Bennet Kumar, Vivek Mahendra, Jane Siegel, Rajesh Gupta, Habeeb Mahaboob, Palanivelrajan Subramanian (PVR)

e^{scm} Business Case

IT-enabled outsourcing services sector emergence

- Expected annual growth in outsourcing is 25% ⁽¹⁾
- Will exceed \$500 billion by 2004 ⁽²⁾
- Will grow 15 fold by 2008 ⁽³⁾
- Will exceed 1 trillion dollars in next 20 years ⁽³⁾

Sources: (1) Dun and Bradstreet report, 2000, (2) Goldman Sachs Asian Technology Report, 2000, (3) McKinsey and Co., 1999.

Need for e^{scm}

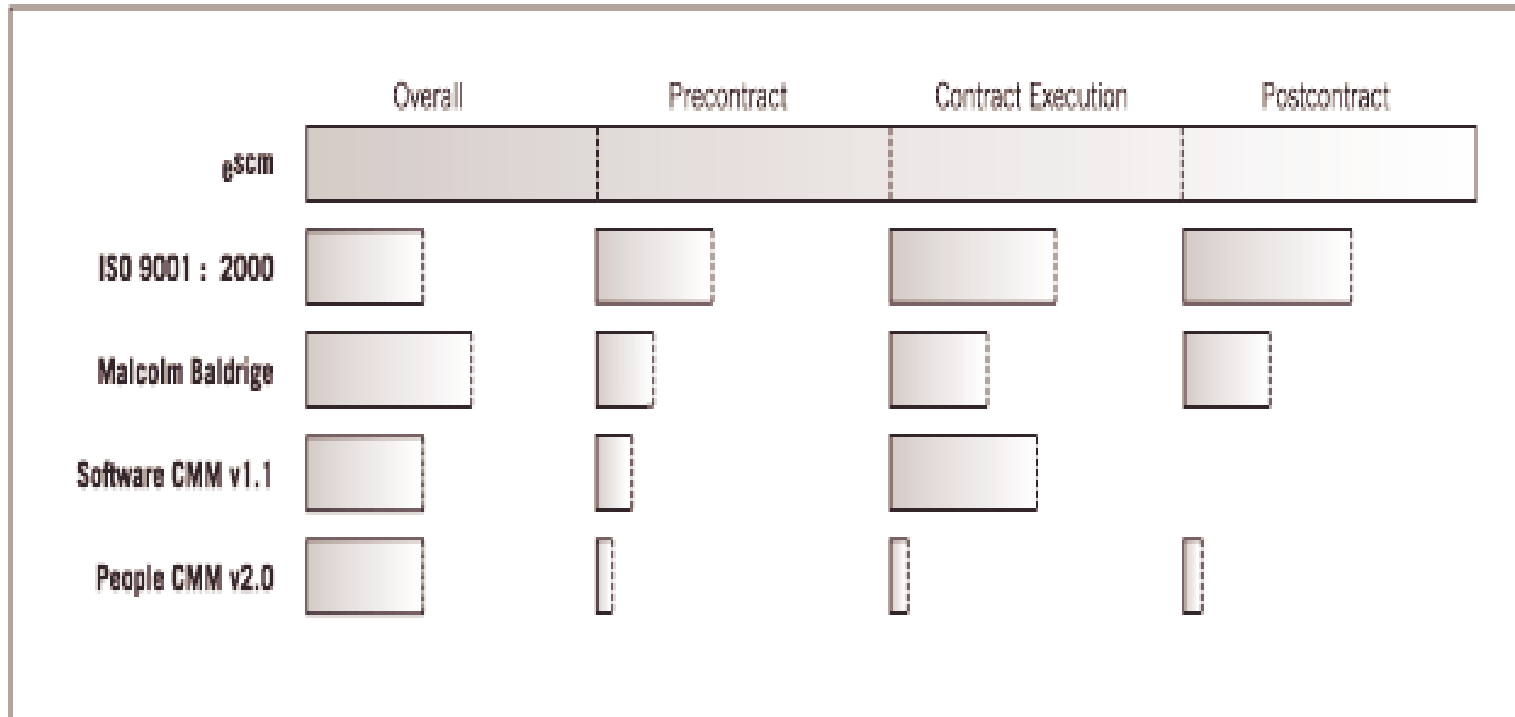
Limitations of existing models and standards

Reviewed ISO 9001, SW-CMM, People CMM,
Malcolm Baldrige National Quality Award

These quality models:

- Do not address the entire outsourcing process
- Do not readily provide methods to appraise capabilities and provide guidance for improvement in IT-eos
- Emphasize a level of structure that is either too flexible or too rigid

Comparative model coverage



escm Framework

Organizational Elements

Organizational Management	People	Business Operations	Technology	Knowledge Management
	Overall practices			

Pre-Contract Phase

Contract Execution Phase

Post-Contract Phase

--	--	--	--	--

Phase-specific practices

Outsourcing Process

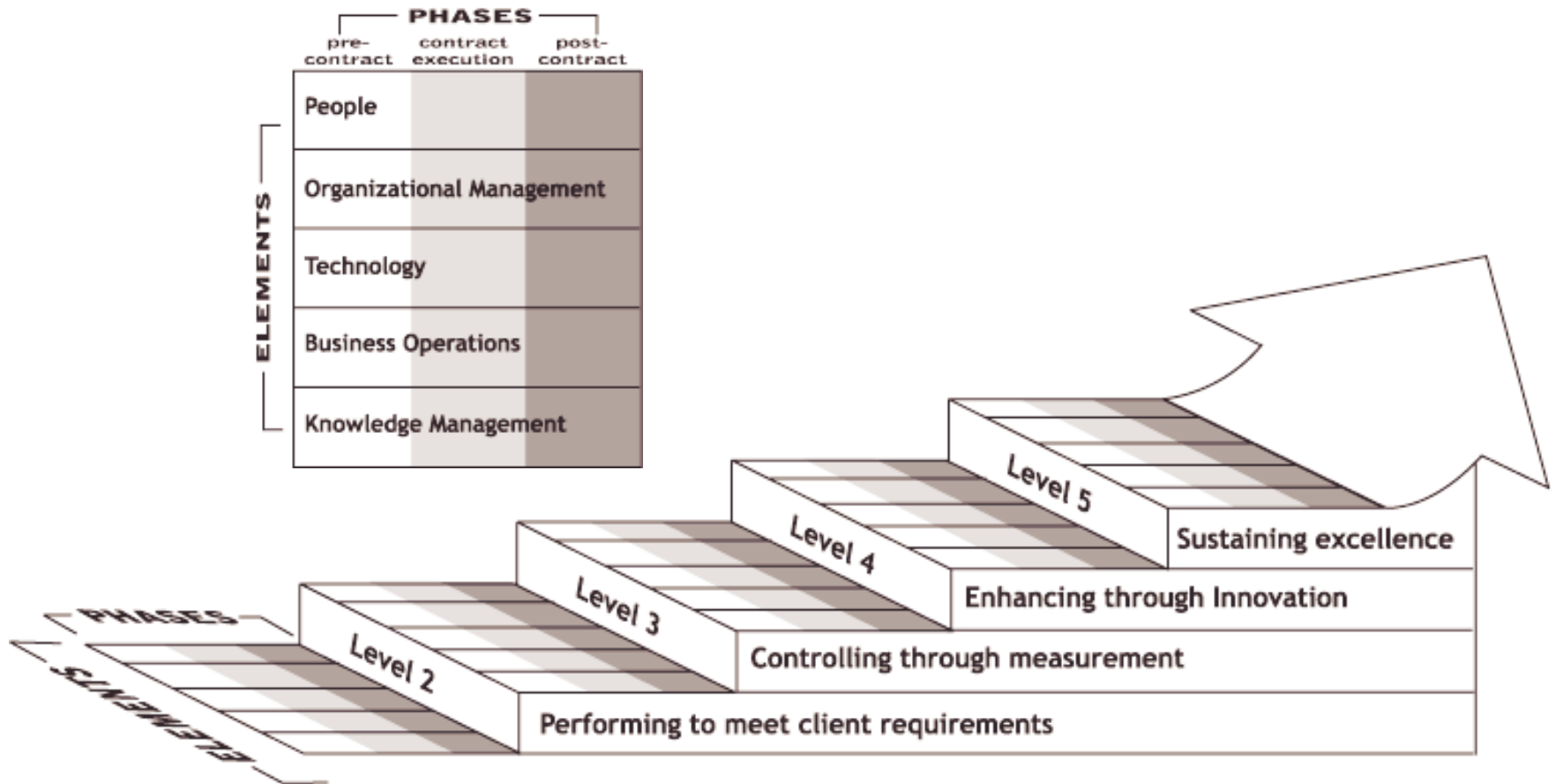
escm framework has three dimensions:

- Organizational elements
- Phases of outsourcing
- Capability levels

escm practices are defined for each Organization element as:

- Overall or
- Phase-specific

Overview of phases, elements, and capability levels



Capability determination methods-1

Purposes

- Support clients in IT-eos provider selection
- Initiate and define a roadmap for continuous self improvement in provider organizations

Types of methods

- Evaluation (external team) or Self-improvement (internal team)
 - In-depth
 - Limited scope / Quick look

Capability determination methods-2

- Teams trained by Carnegie Mellon will conduct evaluations and appraisals:
 - An experienced leader
 - May include domain expert(s)
 - Team members with expertise in quality appraisals
- Methods use organization's capability data:
 - Capability questionnaire, document review, interviews, and verification
 - Result in findings and level rating
- Carnegie Mellon determines and issues certification for evaluations
- Results reported to sponsor, participants and **IT^{sqc}** repository

Benefits

For Clients:

- Provides consistent, comparable basis for selection of IT-eos providers

For IT-enabled outsourcing service providers:

- Provides a structured framework for periodic examination of status and improvement areas.
- Helps to focus the improvement efforts and demonstrate management commitment.
- Builds a foundation for sustained improvement of capabilities.
- Will provide an indication of an organization's capabilities with respect to the rest of the industry.

Carnegie Mellon's role

Education

- Provide executive education for clients and service providers
- Train and qualify evaluators and appraisers
- Train service providers with model and methods

Research

- Address these questions
 - What are the key capabilities for successful outsourcing?
 - Can one model apply to a broad set of service segments?
 - What are the most effective qualification / appraisal method(s)?
- Make repository available to research community

For more information

Dr. Jane Siegel
Newell-Simon Hall, Rm. 3603
School of Computer Science
Carnegie Mellon University
5000 Forbes Avenue
Pittsburgh, PA 15213-3891

email: jane.siegel@cs.cmu.edu

Tel: (412) 268-6764

Fax: (412) 268-1266

URL: <http://itsqc.srv.cs.cmu.edu>